CEAD Adoption Process Municipal Adoption Presentation to Recommend Key Players meet Municipality's Refer to staff or Adoption of CEAD ownwide vote Public Hearings to plan initial Voter Education Selectboard or to adopt CEAD and placement on Committee presentation City Council Ballot **Draft Resolution Draft Ballot** ID likely source of funds language Municipality Program Design Municipalities determine Define application Define **Project Analysis** ID/Confirm Admin Define enrollment Decide Program Financing and selection Underwriting process process **Process Parameters** Requirements process Criteria from source of \$\$) - Analysis - Program - whatever is -Application -Participant Document (include -Qualified **Underwriting Docs** Description needed by source Agreement 1-page or ¶ for - Eligibility of funds Installers -Recordable Lien recording Define Rates and Announce Terms Program Rollout Secure Funding Educate Mortgage Market to potential -Program Info **Bankers** Customers -FAQs **Educate Vendors**

Each Municipality will need to do this

Can Collaborate with other towns